

**MAYOR**  
Cheryl Oliver

**MAYOR PRO-TEM**  
Jacqueline Lacy

**COUNCILMEMBERS**  
Tommy Holmes  
Mark Petersen  
Ann Williams



**TOWN MANAGER**  
Elton Daniels

**TOWN CLERK**  
Jamie Whitley

**TOWN ATTORNEY**  
Alan "Chip" Hewett

**FOR IMMEDIATE RELEASE**

January 15, 2019

**REQUEST FOR QUALIFICATIONS  
TOWN ENGINEERING SERVICES**

**1. GENERAL INFORMATION**

**A. INTRODUCTION**

The Town of Selma (Town) is soliciting proposals for Town Engineering Services to provide engineering services as an independent contractor to the Town. Firms that serve North Carolina local government entities are encouraged to respond. Services typically conducted by the selected firm include, but are not necessarily limited to, the items listed in this RFQ. Work shall be provided to Town on an as-needed basis, as authorized by the Town Manager or the Town Manager's designee.

Proposers shall be licensed to practice engineering in the State of North Carolina and be members in good standing with the North Carolina State Board of Examiners for Engineers and Surveyors. To avoid potential conflicts of interest, the Town will consider proposals from engineering firms, as well as individual engineers that do not provide design services to private development interests.

**B. BACKGROUND**

The Town of Selma, population 6,680, is located in Johnston County, approximately 30 miles southeast of Raleigh. The Town Council consists of the Mayor and four council members elected at large. The Town operates under the Council/Manager form of government.

The Town of Selma has an annual budget of approximately \$19,000,000. The Town has nine operating departments, including Administration, Finance, Human Resources, Library, Public Services, Planning and Economic Development, Police, Fire and Public Utilities.

**C. ANTICIPATED SELECTION SCHEDULE** The Town anticipates the following general timeline for its selection process. The Town reserves the right to change this schedule.

- RFQ Advertised January 15, 2019
- Proposal Due Date January 30, 2019
- Selection Committee Evaluation Week of February 4, 2019
- Interviews (if needed) Week of February 4, 2019
- Contract Approval February 12, 2019
- Commencement of Contract February 18, 2019

#### **D. SCOPE OF SERVICES**

Firms shall be qualified professional engineering firms that have experience in design, bidding, construction administration oversight and construction inspection of local government capital improvement projects to include water systems, wastewater systems, stormwater, streets and roads, mechanical engineering, structural engineering, traffic impact analysis and electrical engineering.

The selected firm shall confirm their ability to provide the following scope of services:

1. Serve as Engineer-of-Record for the Town.
2. Under the direction of the Town Manager or designee, oversee capital project design and construction.

The Town reserves the right to solicit for engineering services for any individual capital or other engineering project.

3. Provide infrastructure impact analysis, as needed.
4. Provide detailed design and construction specifications for successful bidding and construction coordination of infrastructure improvements and maintenance projects.
5. Consult with state, federal and county agencies having jurisdictional authority over Town project, as

warranted.

6. Assist with budgeting, planning and rate studies.
7. Suggest and comment on engineering-related ordinance modifications, construction standards and specification modifications.
8. Work with Town staff to review or complete permits, applications or agency notifications.
9. Work with Town staff, organizations and funding agencies to help develop competitive and complete funding proposals.
10. Serve as the Town's Project Manager for public improvements prepared by other engineers.
11. Review preliminary design drawings and design calculations for compliance with local, county and state requirements and sound engineering practices.
12. Attend pre-application, pre-construction, Town Council and other meetings, as requested by the Town.
13. Periodically review project construction sites to confirm compliance with plans and specifications.
14. Review completed project sites, the as-built drawings, testing results and as-built certifications.
15. Review and formulate updates to master plans and feasibility studies, as requested.
16. Subconsultants may be used, subject to written approval by the Town, on design projects or where supplemental expertise is desired.
17. Perform additional basic engineering and special services, which cannot be fully described at this time, as requested by the Town.

The select firm reports directly to the Town Manager. Inquiries from the general public and/or press are outside the purview of the Town Engineering Services. Any and all inquiries for the Town Engineering Services' time shall be channeled through the Town Manager, or the Town Manager's designee, who must authorize such request prior to the selected firm taking any action.

## **2. PROPOSAL INSTRUCTIONS**

## **A. PROPOSAL SUBMITTAL AND DUE DATE**

Proposers shall provide five hard copies and one electronic copy on a flash drive containing the proposal in a sealed envelope clearly marked: "Town of Selma, NC - Town Engineering Services Proposal". Proposals shall be submitted by 3:00 p.m. on January 30, 2019 to:

If in person and via US Mail:  
Jamie Whitley, Town Clerk  
Town of Selma  
114 North Raiford Street  
Selma, NC 27576

Proposals shall be organized as specified in section 2.D. Proposal Contents. Proposal shall be bound and shall not exceed 20 single-sided pages or 10 doubled-sided pages, exclusive of the front and back covers. The minimum font size is 10-point except for captions. The Town assumes no responsibility for delayed or undelivered mail or express packages. Proposals that are not delivered by the above-specified time and date will not be considered. Faxed or electronically transmitted proposals will be rejected as non-responsive.

## **B. INQUIRIES**

Questions concerning this RFQ should be submitted no later than 5:00 p.m. on January 23, 2019 in writing to:

**Elton Daniels, Town Manager**  
**Town of Selma**  
**Email: [edaniels@selma-nc.com](mailto:edaniels@selma-nc.com)**

Questions must be titled "Questions Regarding RFQ for Town Engineering Services".

## **C. RESERVATION OF RIGHTS**

The Town reserves the right to:

1. Seek clarifications of each proposal.
2. Negotiate a final contract that is in the best interest of the Town and the public.
3. Reject any or all proposals.
4. Cancel this RFQ at any time if doing so would be in the public interest, as determined by Town in its sole discretion.

5. Award the contract to any proposer based on the evaluation criteria set forth in this RFQ.
6. Waive minor informalities contained in any proposal, when, in the Town's sole judgment, it is in the Town's best interest to do so.
7. Request any additional information Town deems reasonably necessary to allow Town to evaluate, rank and select the most-qualified proposer to perform the services described in this RFQ.

**D. PROPOSAL CONTENTS**

Proposals shall include, at a minimum, the following items:

1. The name of the person(s) authorized to represent the proposer in negotiating and signing any agreement which may result from the proposal.
2. Detailed information on the Firm's ability to provide the services described herein. Include sufficient discussion of proposed methodologies, techniques and procedures. Describe the hierarchy of project management. Provide suggestions of any additional services that may enhance the value and/or effect of the overall economy and effectiveness of the contract.
3. The names of professional persons who will perform the work and a current résumé for each, including a description of qualifications, skills and responsibilities. The Town is interested in professionals with experience serving local governmental entities.
4. Specifically address proposer's familiarity with laws and regulations governing water systems, wastewater systems, stormwater, streets and roads, mechanical engineering, structural engineering, traffic impact analysis and electrical engineering operations, construction and maintenance of the Town's current systems.
5. Explanation of proposer's workload capacity and level of experience commensurate with the level-of-service required by the Town.
6. Explanation of proposer's facilities and availability of professional staff.
7. Proof of Insurance of \$1 million professional liability insurance. Proof of coverage by Workers'

Compensation Insurance or exemption.

8. A list of at least three references from local government clients for whom similar services have recently been provided. (For all references, please include names, phone numbers, e-mail address and description of work performed.)

9. A list of the tasks, responsibilities and qualifications of any subconsultants proposed to be used on a routine basis and proof of adequate professional liability insurance for any sub-consultants.

10. Confirmation that the proposer is a professional engineer licensed to work in the State of North Carolina.

#### **E. PUBLIC RECORDS**

All proposals submitted are the property of the Town of Selma, thus subject to disclosure pursuant to the North Carolina Public Records Act. Accordingly, proposals received and opened shall not be available for public inspection until after Town's notice of intent to award this contract is issued. Thereafter, except for information marked "Proprietary", all documents received by Town shall be available for public disclosure. The Town will attempt to maintain the confidentiality of materials marked "Proprietary" to the extent permitted under North Carolina law.

#### **F. COSTS**

Proposers responding to this RFQ do so solely at their own expense.

### **3. PROPOSAL EVALUATION**

#### **A. MINIMUM QUALIFICATIONS**

The Town will review proposals received to determine whether or not each proposer meets the following minimum qualifications:

1. A professional engineer licensed to work in the State of North Carolina.
2. Ability to provide the engineering services needed by the Town to the standards required by the Town, County and State.

3. Has the financial resources to perform the desired engineer services, or the ability to obtain such resources.

## **B. EVALUATION CRITERIA**

Proposals meeting the above minimum qualifications will be evaluated by the Town using the following criteria.

1. **Firm Experience/Reputation/Workload:** Firm's experience in similar work and the record of successful results of that work. Consideration will be given to the Firm's ability to take on additional work, specific management approach, how well the Firm's organization structure shows sufficient depth of its present workload, approach to managing project budget and time, and the Firm's ability to offer quality services required.

Maximum Points; 25

2. **Project Management Approach:** Responses to Section 2. D. 2. as outlined regarding the Firm's Project Management Approach and the performance of the identified services as well as project deliverables.

Maximum Points: 25

3. **Experience of Project Team:** Having the right team helps deliver a project within budget and on-schedule. The Town will give considerable weight to the individual qualifications of the team members who will be assigned to do a majority of the work identified. Consideration will include the individual qualifications, experience and location of key personnel.

Maximum Points: 35

4. **Thoroughness of the Proposal:** The Firm's overall proposal in addressing the services required by the town.

Maximum Points: 15